

# SMART GOALS

REAL ESTATE SUCCESS THRIVES ON VISUALIZATION AND GOALS. THINK PRODUCTION BUT ALSO PERSONAL. WHAT DO YOU WANT TO SEE ACCOMPLISHED BY THE END OF Q1? MID-YEAR? NEXT YEAR? USE THE QUESTIONS BELOW TO CREATE YOUR GOALS.

S	<p><u>SPECIFIC</u></p> <p>WHAT DO I WANT TO ACCOMPLISH?</p>	
M	<p><u>MEASURABLE</u></p> <p>HOW WILL I KNOW WHEN IT IS ACCOMPLISHED?</p>	
A	<p><u>ACHIEVABLE</u></p> <p>HOW CAN THE GOAL BE ACCOMPLISHED?</p>	
R	<p><u>RELEVANT</u></p> <p>DOES THIS SEEM WORTHWHILE?</p>	
T	<p><u>TIME BOUND</u></p> <p>WHEN CAN I ACCOMPLISH THIS GOAL?</p>	

